

Agent	TM Alias	Qualifier Type	Team Member	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	YTD Issued	Qualified	Top 5 MTD	Top 5 YTD
John Hernandez	VAH74H	First Time	Jose D Chavez	0										0			
Tony Garibyan	EJCH	Repeat	Belen Osoria	4										4			
Tony Garibyan	VAD62R	Repeat	Kevin Sarvarian	5										5			
Tony Garibyan	VACZ3Y	Repeat	Esmerelda Ruby Franco	5										5			
Tony Garibyan	VAFD9H	Repeat	Narek Ohanyan	4										4			
Tony Garibyan	VAKADL	First Time	Erik Rafayelov	2										2			
Tony Garibyan	VAHAG5	First Time	Tatevik Sargsyan	2										2			
Michell Navarro	VAEH3N	First Time	Raul Parada	0										0			
Michell Navarro	VAI48W	First Time	Christian Cuevas Bueno	1										1			
Allen Sarafyan	VAHBVZ	Repeat	Arshak Ter-Hovhannisyan	4										4			
Allen Sarafyan	VAACR	Repeat	Arcen Vaganyan	4										4			
Allen Sarafyan	EFPX	Repeat	Nick Bagramyan	5										5			
Allen Sarafyan	YK2W	Repeat	Avedis Kegeyan	15										15			
Allen Sarafyan	YCHX	Repeat	Emma Khachatryan	4										4			
Allen Sarafyan	VAHW2E	First Time	Tigran Martirosian	0										0			
Pogos Ichmelyan	VAH9MW	First Time	Ashley Aslanyan	2										2			
Pogos Ichmelyan	VAAGVA	First Time	Eduard Darbinyan	1										1			
Pogos Ichmelyan	LK1V	First Time	Teresa Figueroa	0										0			
Pogos Ichmelyan	VABU5M	First Time	Elen Badalyan	2										2			
Pogos Ichmelyan	VAHS2E	First Time	Arman Sargsyan	0										0			
Stan Tolesnikov	TRR7	Repeat	Aret Cinar	1										1			
Stan Tolesnikov	I6B0	First Time	Peggy Aguilar	5										5			
Stan Tolesnikov	JGQ7	First Time	Tony Hovhannisyan	1										1			
Stan Tolesnikov	WLIY	Repeat	Enrique Hernandez	6										6			
Stan Tolesnikov	YWZS	First Time	Devin Grega	1										1			
Stan Tolesnikov	VAI6FT	First Time	Ding Francisco	2										2			
Sevana Soulakhian	VAAERL	Repeat	Mariam Malkhasyan	9										9			
Sevana Soulakhian	VAA2NH	Repeat	Roman Poghosyan	4										4			
Sevana Soulakhian	VADKJ7	Repeat	Caroline Bagumyan	1										1			
Sevana Soulakhian	VAI3DH	First Time	Vahe Ghazaryan	3										3			
Nari Abramyam	DI58	First Time	Renah Yousefi	0										0			
Nari Abramyam	VAEZMH	First Time	Jack Takvoryan	0										0			
Nari Abramyam	VAELCK	First Time	Hrag Mirzoian	0										0			
Nari Abramyam	VAHMD6	First Time	Hakob Babayan	0										0			
Nari Abramyam	VAI6ZG	First Time	David Agababyan	0										0			
Nari Abramyam	VAJAZU	First Time	Arthur Manukyan	0										0			
Barri Hollander	VADF6B	Charter	Brandon Copik	4										4			
Manny Viadero	FAUJ	Charter	Sal Reyes	6										6			
Carlos Cornejo	VAFHWG	Repeat	Frank Enriquez	9										9			
Carlos Cornejo	VADMAR	Repeat	Erika Hernandez	4										4			
Carlos Cornejo														0			
														0			
TOTALS				116	0	116	0										
Black = Repeat HOF Qualifier			45 apps														
Red = New HOF Qualifier			35 apps														
Qualifying Period Jan 1 - Oct 31			QUALIFIED														

Agent	TM Alias	Qualifier Type	Team Member	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	YTD Issued	Qualified	Top 5 MTD	Top 5 YTD
Sariah Devereaux	VADNO9	First Time	Noah Viera	21										21			
Allen Sarafyan	YK2W	Repeat	Avedis Kegeyan	15										15			
Jennifer Thibbodeau	VAFHWW	First Time	Leslie Gastelum	14										14			
Todd Main	EXH5	First Time	Cesar Miranda	14										14			
Elizabeth Cardenas	VABF69	First Time	Rance Brown	12										12			
Antonio Mendoza	VACCGA	First Time	Damian Sanchez	11										11			
Ernie Bolanos	W3WN	Repeat	Richard Pineda	11										11			
Kevin Beach	VAF6OP	First Time	Rachel Medland	10										10			
Kathy Song	XII9	Repeat	Timothy Go	10										10			
Rita Hagopian	VAD77H	Repeat	Anahit Adamyan	10										10			
Sevana Soukhakian	VAAERL	Repeat	Mariam Malkhasyan	9										9			
Carlos Cornejo	VAFWG	Repeat	Frank Enriquez	9										9			
Lisa Carreon	J2RL	Repeat	Angelica Rodriguez	9										9			
Beth Betther	VAAGAC	Repeat	Marisol Garcia	9										9			
Todd Main	U1K6	Repeat	Angela Hiatt	9										9			
Edgar Ortiz	FL4X	Repeat	Perla Amador	8										8			
Eric Hollan	ELQM	Repeat	Eduardo Rodriguez	8										8			
Hilda Granados	P9P3	First Time	Sandra Cardenas	8										8			
Julia Tipolt	EPVR	First Time	Lisa Rudnicki	7										7			
Eric Hollan	EJA3	First Time	Oscar Rodriguez	7										7			
Yvonne Solis	VAAJRN	Repeat	Patricia Diaz	7										7			
Jennifer Thibbodeau	VAIRHM	First Time	Cynthia St John	7										7			
Jeff Marduce	XHTK	Repeat	Cesiah Jacobo	7										7			
Joyce Emerson Greenberg	JKRQ	First Time	Sarah Greenberg	7										7			
Isaias Ruis	VAFZRD	First Time	Mia Hill	7										7			
Nate Wingert	D608	First Time	Ana Sample	7										7			
Greg Kesabyan	VAC22U	Repeat	Perla Barraza	6										6			
Stan Tolesnikov	WLIY	Repeat	Enrique Hernandez	6										6			
Manny Viadero	FAUJ	Charter	Sal Reyes	6										6			
Paul Kagan	FKRY	Repeat	Chase McCord	6										6			
Javier Misiego	WYN1	Repeat	Irene Cendejas	6										6			
Yvonne Solis	VAIB6M	Repeat	Abigail Garcia Ramirez	6										6			
Nicole Vuong	L0YR	Repeat	Laura Ramirez	6										6			
Jennifer Thibbodeau	VAEMET	First Time	Jessica A Baltierra	6										6			
Kevin Ray	DTOL	Repeat	Raul Martinez	6										6			
Ernie Bolanos	FJ59	Repeat	Juan Bustos	6										6			
Elisa Chavez	E46S	Repeat	Ana Rivera	6										6			
Gwyn Petrick	VAFDL5	Repeat	Jenny Escalante Morataya	6										6			
Lori Dwight	IR85	Repeat	Jennifer Gil	6										6			
Cristian Amaya Martinez	FMZ4	First Time	Veronica Flores	6										6			
Isaias Ruis	VADG58	First Time	Katia Morfin	6										6			
Tony Garibyan	VAD62R	Repeat	Kevin Sarvarian	5										5			
Tony Garibyan	VACZ3Y	Repeat	Esmerelda Ruby Franco	5										5			
Allen Sarafyan	EFPX	Repeat	Nick Bagramyan	5										5			
Stan Tolesnikov	I6B0	First Time	Peggy Aguilar	5										5			
Courtney Morrow	VAEWDU	Repeat	Jenn Pickens	5										5			
Susan Rodriguez	TUZQ	Repeat	David Hight	5										5			
Stan Tolesnikov	JGQ7	Repeat	Candy Lopez	5										5			
Jackie Sanchez	PWKJ	Repeat	Claudia Paul	5										5			
Asseneth Marsala	UUP1	First Time	Chelsea Aguilar	5										5			
Tobie Hernandez	VAD2BI	First Time	Irma Aguilar	5										5			
Jason Cortez	KSCD	Repeat	Karla Celestino	5										5			
Kathy Song	VABK4Q	Repeat	Joseph Reyes	5										5			
Henry Rodriguez	VAHAE	Repeat	Rosanna Nava	5										5			

TERRITORY	DIRECTOR
BEVERLY COASTAL	GREG KESABYAN
BURBANK	SEVANA SOULAKHIAN
DESERT VALLEY	KEVIN BEACH
CENTRAL COAST	COURTNEY MORROW
ESCONDIDO VALLEY	KEVIN BEACH
HIGH DESERT	RICARDO CABRERA
LOS ANGELES METRO EAST	CHERYL ESTEP
LOS ANGELES METRO WEST	STAN TOLESNIKOV
ONTARIO	JOSHUA MARSH
ORANGE COUNTY WEST	UZMA AFZAL
PASADENA	YVONNE SOLIS
POMONA VALLEY	NENA SOTO
SAN DIEGO SOUTHEAST	KEVIN BEACH
SAN DIMAS	LESLIE CARRILLO
SAN FERNANDO VALLEY	ERNIE BOLANOS
SANTA MONICA FOOTHILLS	BARRI HOLLANDER
SOUTH BAY	BRENDA HILDALDO LEYVA
SOUTH CENTRAL VALLEY	BARNEY STORMS
VENTURA-SANTA BARBARA	RAMIRO ALVAREZ