

Agent	TM Alias	Qualifier Type	Team Member	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	YTD Issued	Qualified	Top 5 MTD	Top 5 YTD
John Hernandez	VAH74H	First Time	Jose D Chavez	0	2	8	2							12			
Tony Garibyan	EJCH	Repeat	Belen Osoria	4	4	5	1							14			
Tony Garibyan	VAD62R	Repeat	Kevin Sarvarian	5	3	5	5							18			
Tony Garibyan	VACZ3Y	Repeat	Esmerelda Ruby Franco	5	5	3	5							18			
Tony Garibyan	VAFD9H	Repeat	Narek Ohanyan	4	12	5	2							23			
Tony Garibyan	VAKADL	First Time	Erik Rafayelov	2	2	6	4							14			
Tony Garibyan	VAHAG5	First Time	Tatevik Sargsyan	2	5	7	5							19			
Michell Navarro	VAEH3N	First Time	Raul Parada	0	6	1	0							7			
Michell Navarro	VAI48W	First Time	Christian Cuevas Bueno	1	0	2	0	0	0	0	0	0	0	3			
Allen Sarafyan	VAHBVZ	Repeat	Arshak Ter-Hovhannisyan	4	6	10	11							31			
Allen Sarafyan	VAACR	Repeat	Arcen Vaganyan	4	14	9	9							36			
Allen Sarafyan	EFPX	Repeat	Nick Bagramyan	5	12	16	6							39			
Allen Sarafyan	YK2W	Repeat	Avedis Kegeyan	15	22	27	19							83			
Allen Sarafyan	YCHX	Repeat	Emma Khachatryan	4	8	9	6							27			
Allen Sarafyan	VAHW2E	First Time	Tigran Martirosian	0	4	6	8							18			
Pogos Ichmelyan	VAH9MW	First Time	Ashley Aslanyan	2	1	2	1							6			
Pogos Ichmelyan	VAAGVA	First Time	Eduard Darbinyan	2	2	1	0							5			
Pogos Ichmelyan	LK1V	First Time	Teresa Figueroa	0	1	2	3							6			
Pogos Ichmelyan	VABU5M	Repeat	Elen Badalyan	3	5	9	4							21			
Pogos Ichmelyan	VAHS2E	First Time	Arman Sargsyan	0	4	1	1							6			
Stan Tolesnikov	TRR7	Repeat	Aret Cinar	1	3	8	3							15			
Stan Tolesnikov	I6B0	First Time	Peggy Aguilar	5	3	2	0							10			
Stan Tolesnikov	JGQ7	First Time	Tony Hovhannisyan	1	3	2	2							8			
Stan Tolesnikov	WLIY	Repeat	Enrique Hernandez	6	3	2	2							13			
Stan Tolesnikov	YWZS	First Time	Devin Grega	1	2	2	1							6			
Stan Tolesnikov	VAI6FT	First Time	Ding Francisco	2	4	2	2							10			
Sevana Soukhian	VAAERL	Repeat	Mariam Malkhasyan	9	2	11	5							27			
Sevana Soukhian	VAA2NH	Repeat	Roman Poghosyan	4	4	7	9							24			
Sevana Soukhian	VADKJ7	Repeat	Caroline Bagumyan	1	0	8	2							11			
Sevana Soukhian	VAI3DH	First Time	Vahe Ghazaryan	3	1	6	3							13			
Sevana Soukhian	VAI4MA	First Time	Meri Nikoghosyan	0	0	0	4							4			
Nari Abramyam	DI58	First Time	Reneh Yousefi	3	3	2	1							9			
Nari Abramyam	VAEZMH	First Time	Jack Takvoryan	4	8	6	5							23			
Nari Abramyam	VAELCK	First Time	Hrag Mirzoian	12	15	14	3							44			
Nari Abramyam	VAHMD6	First Time	Hakob Babayan	1	1	5	1							8			
Nari Abramyam	VAI6ZG	First Time	David Agababyan	2	3	0	0							5			
Nari Abramyam	VAJAZU	First Time	Arthur Manukyan	0	3	2	0							5			
Manny Viadero	FAUJ	Charter	Sal Reyes	5	4	3	4							16			
Carlos Cornejo	VAFHWG	Repeat	Frank Enriquez	9	20	18	14							61			
Carlos Cornejo	VADMAR	Repeat	Erika Hernandez	4	5	4	6							19			
Carlos Cornejo	VAIBV6	First Time	Eduardo Hernandez Funez	0	2	7	5							14			
Sherwin Shafiee	VAAL2Z	First Time	Tiffany Ruiz	2	2	4	0							8			
Sherwin Shafiee	PZTG	First Time	Leesa Ross	4	2	7	3							16			
Tatiana Vogelaar	VAEQNQ	Repeat	Oscar Del Campo	7	4	7	1							19			
Tatiana Vogelaar	VAH9RG	Repeat	Valeriya Vassilyeva	9	3	6	4							22			
Merri Bagumyan	VACBZ9	Repeat	Garine Benian	7	7	18	2							34			
														0			
TOTALS				164	225	287	174	0	0	0	0	0	0	850	0		

Black = Repeat HOF Qualifier

Red = New HOF Qualifier

Qualifying Period Jan 1 - Oct 31

45 apps

35 apps

QUALIFIED

Agent	TM Alias	Qualifier Type	Team Member	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	YTD Issued	Qualified	Top 5 MTD	Top 5 YTD
Diego De Lama	VAFWIG	First Time	Kimberly Andrade	0	0	5	0							5			
Lisa Carreon	J2RL	Repeat	Angelica Rodriguez	9	5	14	3							31			
Lisa Carreon	T83F	First Time	Kathy Hernandez	3	5	3	2							13			
Rob Casares	EPKX	First Time	Manny Diaz	0	0	2	1							3			
Rob Casares	VAELCN	Repeat	Laura Guerrero	3	4	16	4							27			
Rob Casares	VAC3HA	First Time	Cruz Hernandez	1	2	2	1							6			
Rob Casares	VAH2EY	First Time	Brian Contreras	1	0	3	0							4			
Edgar Ortiz	FL4X	Repeat	Perla Amador	8	5	5	2							20			
Edgar Ortiz	VABFFD	First Time	Ashley Quirarte	1	0	0	0							1			
Edgar Ortiz	VAAJZ7	First Time	Christina Roldan	4	2	5	2							13			
Stephanie Chew	VADROL	Repeat	Jazmin Arredondo	5	5	10	2							22			
Stephanie Chew	VACH6M	Repeat	Jacqueline Magana	9	2	6	2							19			
Stephanie Chew	F9AK	Repeat	Carmen Flores	6	7	6	2							21			
Cheryl Estep	VASSO7	Repeat	Cierra Belvin	4	1	12	1							18			
Cheryl Estep	VAC277	Repeat	Edwin Canales	2	1	5	2							10			
Paul Kagan	FKRY	Repeat	Chase McCord	6	4	4	5							19			
Paul Kagan	VAAF5L	First Time	Gabby O'Neal	4	1	0	1							6			
Alfredo Gonzalez	VAFKFR	First Time	Rosalinda Y Perez	1	0	2	0							3			
Alfredo Gonzalez	VADHR5	First Time	Kassandra Chavez	2	7	3	8							20			
Alfredo Gonzalez	VAIWSA	First Time	Maria C Martinez	0	0	1	0							1			
Denise Cardoso	W536	Repeat	Stephanie Rojas	4	10	6	4							24			
Denise Cardoso	W5DQ	Repeat	Moncera Sanchez	6	1	1	0							8			
Denise Cardoso	PMH4	Repeat	Kathy Toledo	9	3	2	0							14			
Pablo Sanchez	VAHGUE	Repeat	Melissa Sanchez	5	12	12	0							29			
Pablo Sanchez	URWL	Repeat	Krystal Romero	6	8	13	0							27			
Pablo Sanchez	WX7W	Repeat	Bri Estrada	7	6	12	4							29			
Pablo Sanchez	VADOCF	Repeat	Yoselin Farias	7	8	7	1							23			
Pablo Sanchez	VAHRJR	Repeat	Monica Gaona	5	5	7	0							17			
Pablo Sanchez	VAD5R7	First Time	Juliet Rodriguez	1	7	4	1							13			
Kimberly Salas	VAE9FE	First Time	Edgar Avalos	0	0	0	10							10			
														0			
														0			
														0			
														0			
														0			
														0			
TOTALS				119	111	168	58	0	0	0	0	0	0	456	0		
Black = Repeat HOF Qualifier			45 apps														
Red = New HOF Qualifier			35 apps														
Qualifying Period Jan 1 - Oct 31			QUALIFIED														

Agent	TM Alias	Qualifier Type	Team Member	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	YTD Issued	Qualified	Top 5 MTD	Top 5 YTD
Allen Sarafyan	YK2W	Repeat	Avedis Kegeyan	15	22	27	19							83			
Sariah Devereaux	VADNO9	First Time	Noah Viera	21	18	13	13							65			
Carlos Cornejo	VAFWWG	Repeat	Frank Enriquez	9	20	18	14							61			
Antonio Mendoza	VACCGA	First Time	Damian Sanchez	11	17	16	8							52			
Ernie Bolanos	W3WN	Repeat	Richard Pineda	11	12	13	10							46			
Nari Abramyam	VAELCK	First Time	Hrag Mirzoian	12	15	14	3							44			
Todd Main	EXH5	Repeat	Cesar Miranda	13	8	12	8							41			
Elizabeth Cardenas	VABF69	First Time	Rance Brown	8	9	19	5							41			
Allen Sarafyan	EFPX	Repeat	Nick Bagramyan	5	12	16	6							39			
Barri Hollander	VADF6B	Charter	Brandon Copik	4	10	16	8							38			
Allen Sarafyan	VAACR	Repeat	Arceñ Vaganyan	4	14	9	9							36			
Chris Manoukian	VAE5OG	Repeat	Armen Khachatryan	6	7	12	11							36			
Kevin Beach	VAF6OP	First Time	Rachel Medland	10	14	12	0							36			
Bill Gomez	VAEFIB	Repeat	Joselin Gonzalez	9	14	13	0							36			
Merri Bagumyan	VACBZ9	Repeat	Garine Benian	7	7	18	2							34			
Jennifer Thibbodeau	VAFHWW	First Time	Leslie Gastelum	14	8	3	8							33			
Amanda Hacopian	XFT9	Repeat	Adina Hacopian	7	8	7	10							32			
Bill Sampson	VABYVQ	First Time	Jorge Aguirre	15	7	4	6							32			
Nicole Vuong	L0YR	Repeat	Laura Ramirez	6	6	10	10							32			
Ernie Bolanos	FJ59	Repeat	Juan Bustos	6	12	9	5							32			
Stephanie Iniguez	VAD621	Repeat	Claudia Luna	14	4	9	5							32			
Allen Sarafyan	VAHBVZ	Repeat	Arshak Ter-Hovhannisyan	4	6	10	11							31			
Lisa Carreon	J2RL	Repeat	Angelica Rodriguez	9	5	14	3							31			
Marian Molhem	D7GJ	Repeat	Adrian Arista	4	9	11	7							31			
Pablo Sanchez	VAHGUE	Repeat	Melissa Sanchez	5	12	12	0							29			
Pablo Sanchez	WX7W	Repeat	Bri Estrada	7	6	12	4							29			
Kristi Kim	RHUV	First Time	Asia Brown	6	3	11	9							29			
Daevon Parks	VAF2GO	First Time	Jhosseline Urias	11	8	10	0							29			
Kathy Song	E2QS	Repeat	Angeline Lozano	4	8	11	6							29			
Nate Wingert	D608	First Time	Ana Sample	7	8	14	0							29			
Eric Hollan	EJA3	First Time	Oscar Rodriguez	7	8	7	6							28			
Alex Mora	VAACWRT	First Time	Luis Diez Canseco	5	9	8	6							28			
Lacey Greenberg	W7QQ	Repeat	Alec Bernstein	1	4	16	7							28			
Allen Sarafyan	YCHX	Repeat	Emma Khachatryan	4	8	9	6							27			
Sevana Soulakhian	VAAERL	Repeat	Mariam Malkhasyan	9	2	11	5							27			
Rob Casares	VAELCN	Repeat	Laura Guerrero	3	4	16	4							27			
Pablo Sanchez	URWL	Repeat	Krystal Romero	6	8	13	0							27			
Chris Manoukian	VAFGZ5	Repeat	Syuzi Grigoryan	6	8	10	3							27			
Rita Hagopian	VAD77H	Repeat	Anahit Adamyan	10	6	5	6							27			
Andy Barajas	VACDOY	Repeat	Bruno Tueros	5	7	12	3							27			
Todd Main	U1K6	Repeat	Angela Hiatt	7	5	7	7							26			
Uzma Afzal	VAAJEG	Repeat	Julie Quach	0	11	5	9							25			
Sevana Soulakhian	VAA2NH	Repeat	Roman Poghosyan	4	4	7	9							24			
Janelle Cyrus	VADMZQ	First Time	Brooke Gomez	3	2	8	11							24			
Denise Cardoso	W536	Repeat	Stephanie Rojas	4	10	6	4							24			
Daevon Parks	YCK2	First Time	Jennifer Minguier	9	7	8	0							24			
Nicole Vuong	VABJG6	Repeat	Andrea Lu	4	9	6	5							24			
Henry Rodriguez	VAHAE	Repeat	Rosanna Nava	5	5	7	7							24			
Tony Garibyan	VAFD9H	Repeat	Narek Ohanyan	4	12	5	2							23			
Nari Abramyam	VAEZMH	First Time	Jack Takvoryan	4	8	6	5							23			
Pablo Sanchez	VADOCP	Repeat	Yoselin Farias	7	8	7	1							23			
Jackie Sanchez	PWKJ	Repeat	Claudia Paul	5	5	7	6							23			
Isaias Ruis	VAFZRD	First Time	Mia Hill	7	10	2	4							23			
Johnny Williamson	RSGX	Repeat	Connie Sam	10	5	8	0							23			

Kait Hamilton	R9TG	First Time	Rosa Barron	0	0	0	0									0
Ramiro Alvarez	VAI2OQ	First Time	Sienna Barnes	0	0	0	0									0
Ray Gonzalez	D6O9	Repeat	Linda Martinez	0	0	0	0									0
Ray Gonzalez	D8P0	Repeat	Anival Viveros	0	0	0	0									0
Ray Gonzalez	VADUMM	Repeat	Gabriel Olguin	0	0	0	0									0
Bill Gomez	VAHQCC	First Time	Emily Martinez	0	0	0	0									0
Bill Gomez	VAKGO3	First Time	Nancy Rodriguez	0	0	0	0									0
Charles Allison	MJ74	Repeat	Friddie Aguilar	0	0	0	0									0
Charles Allison	FHLC	Repeat	Tzintzin Rodriguez	0	0	0	0									0
Kait Hamilton	NA	First Time	Kaitlin Berumen	0	0	0	0									0
Kait Hamilton	NA	First Time	Mia Barrientos Bernal	0	0	0	0									0
Charles Allison	VAHJKJ	Repeat	Blanca Ortiz	0	0	0	0									0
Ramiro Alvarez	VAKLSE	First Time	Kellie Redmond	0	0	0	0									0
																0
																0
																0
TOTALS				1080	1180	1442	805	0	0	0	0	0	0	0	0	4507

Black = Repeat HOF Qualifier 45 apps
 Red = New HOF Qualifier 35 apps
 Qualifying Period Jan 1 - Oct 31 QUALIFIED

TERRITORY	DIRECTOR
BEVERLY COASTAL	GREG KESABYAN
BURBANK	SEVANA SOULAKHIAN
CENTRAL COAST	COURTNEY MORROW
DESERT VALLEY	KEVIN BEACH
ESCONDIDO VALLEY	KEVIN BEACH
HIGH DESERT	RICARDO CABRERA
LOS ANGELES METRO EAST	CHERYL ESTEP
LOS ANGELES METRO WEST	STAN TOLESNIKOV
ONTARIO	JOSHUA MARSH
ORANGE COUNTY WEST	UZMA AFZAL
ORANGE COUNTY GARDEN DISTRICT	ALEX MORA
PASADENA	YVONNE SOLIS
POMONA VALLEY	NENA SOTO
SAN DIEGO SOUTHEAST	KEVIN BEACH
SAN DIMAS	LESLIE CARRILLO
SAN FERNANDO VALLEY	ERNIE BOLANOS
SANTA MONICA FOOTHILLS	BARRI HOLLANDER
SOUTH BAY	BRENDA HILDALGO LEYVA
SOUTH CENTRAL VALLEY	BARNEY STORMS
VENTURA-SANTA BARBARA	RAMIRO ALVAREZ